



INCOTERMS® 2010 RULES

CHART OF RESPONSIBILITY

| | Any Transport Mode | | Sea/Inland Waterway Transport | | | | Any Transport Mode | | | | |
|-------------------------------------|--------------------|--------------|-----------------------------------------------------------------------------------------------------------------------------------------|---------------|----------------|--------------------------|--------------------|----------------------------|-----------------------------------------------------------------------------------------------------------------------------------|--------------------|---------------------|
| | EXW | FCA | FAS | FOB | CFR | CIF | CPT | CIP | DAT | DAP | DDP |
| Charges/Fees | EX Works | Free Carrier | Free Alongside Ship | Free on Board | Cost & Freight | Cost Insurance & Freight | Carriage Paid To | Carriage Insurance Paid To | Delivered At Terminal | Delivered At Place | Delivered Duty Paid |
| Packaging | Buyer or Seller | Seller | Seller | Seller | Seller | Seller | Seller | Seller | Seller | Seller | Seller |
| Loading Charges | Buyer | Seller | Seller | Seller | Seller | Seller | Seller | Seller | Seller | Seller | Seller |
| Delivery to Port/Place | Buyer | Seller | Seller | Seller | Seller | Seller | Seller | Seller | Seller | Seller | Seller |
| Export Duty & Taxes | Buyer | Seller | Seller | Seller | Seller | Seller | Seller | Seller | Seller | Seller | Seller |
| Origin Terminal Charges | Buyer | Buyer | Seller | Seller | Seller | Seller | Seller | Seller | Seller | Seller | Seller |
| Loading On Charges | Buyer | Buyer | Buyer | Seller | Seller | Seller | Seller | Seller | Seller | Seller | Seller |
| Carriage Charges | Buyer | Buyer | Buyer | Buyer | Seller | Seller | Seller | Seller | Seller | Seller | Seller |
| Insurance | ** | ** | ** | ** | ** | Seller | ** | Seller | ** | ** | ** |
| Destination Terminal Charges | Buyer | Buyer | Buyer | Buyer | Buyer | Buyer | Seller | Seller | Seller | Seller | Seller |
| Delivery to Destination | Buyer | Buyer | Buyer | Buyer | Buyer | Buyer | Buyer | Buyer | Buyer | Seller | Seller |
| Import Duty & Taxes | Buyer | Buyer | Buyer | Buyer | Buyer | Buyer | Buyer | Buyer | Buyer | Buyer | Seller |
| sales@bgiworldwide.com | | | BGI WORLDWIDE LOGISTICS, INC. 2453 Lewis Ave., Signal Hill, CA 90755 Tel: 562.597.5671 / 877.733.8975 www.bgiworldwide.com | | | | | | *Seller is responsible for loading charges, if the terms state FCA at seller's facility. **Negotiable between Buyer and Seller | | |

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